



Ventura County Community College District

761 EAST DAILY DRIVE, SUITE 200, CAMARILLO, CALIFORNIA 93010

PH: 805-652-5500 FAX: 805-652-7700

WWW.VCCCD.EDU

DR. GREG GILLESPIE
CHANCELLOR

August 21, 2018

All Responsive Bidders:

In response to Bid 569, Low Voltage, Data Telecommunications and Audio Visual Installation for Ventura County College District, the recommendation for all sections to the Board of Trustees is Black Box Network. The award is based on the lowest total cost for all items, which meets our requirements and specifications.

Should you want to protest the recommended award, please complete and return the on-line Bidder Complaint Form, found on our web site at <https://purchasing.vccd.edu/bidder-protest> within five (5) calendar days from receipt of this notice. If you have trouble accessing the Protest Form, please contact Lisa Sorensen at lsorensen@vccd.edu or 805-652-5559.

Thank you for participating in our bid process. I hope that you will participate again when the opportunity arises.

Sincerely,

Lisa Sorensen
Purchasing Specialist

Attachment – Bid Results

Bid 569, Telecommunications and Data Cable for Ventura County Community College District

Vendor Name	Black Box Network Services (Materials: Cost + 5% mark up) C-7 Contractors License							Average Rate Score for Standard Hourly Rate
Hourly Rates	Project Manager	Installation Supervisor	Cable Puller	Cable Installation Technician	Fiber Optic Cable Installation Technician	A/V and/or P.A, Intercom Technician		
Standard Hourly Rate	\$68.00	\$50.50	\$47.23	\$47.23	\$50.50	\$50.50	\$313.96	
Over-Time Rate	\$97.50	\$75.75	\$63.93	\$63.93	\$75.75	\$75.75	\$452.61	
Holiday Rate	\$136.00	\$101.00	\$80.64	\$80.64	\$101.00	\$101.00	\$600.28	
Weekend Rate	\$97.50	\$75.75	\$63.93	\$63.93	\$75.75	\$75.75	\$452.61	
	\$399.00	\$303.00	\$255.73	\$255.73	\$303.00	\$303.00		\$52.33

Vendor Name	X-ACT Technologies Solution (Materials: Cost + 5% mark up) C-10 Contractors License							Average Rate Score for Standard Hourly Rate
Hourly Rates	Project Manager	Installation Supervisor	Cable Puller	Cable Installation Technician	Fiber Optic Cable Installation Technician	A/V and/or P.A, Intercom Technician		
Standard Hourly Rate	\$65.00	\$60.00	\$55.00	\$55.00	\$55.00	\$55.00	\$345.00	
Over-Time Rate	\$100.00	\$90.00	\$85.00	\$85.00	\$85.00	\$85.00	\$530.00	
Holiday Rate	\$130.00	\$120.00	\$110.00	\$110.00	\$110.00	\$110.00	\$690.00	
Weekend Rate	\$100.00	\$90.00	\$85.00	\$85.00	\$85.00	\$85.00	\$530.00	
	\$395.00	\$360.00	\$335.00	\$335.00	\$335.00	\$335.00		\$57.50

Vendor Name	GST (Materials: Cost + 15 % mark up) C-7 and C-10 Contractors License							Average Rate Score for Standard Hourly Rate
Hourly Rates	Project Manager	Installation Supervisor	Cable Puller	Cable Installation Technician	Fiber Optic Cable Installation Technician	A/V and/or P.A, Intercom Technician		
Standard Hourly Rate	\$65.00	\$75.00	\$65.00	\$65.00	\$85.00	\$65.00	\$420.00	
Over-Time Rate	\$97.50	\$112.50	\$97.50	\$97.50	\$127.50	\$97.50	\$630.00	
Holiday Rate	\$97.50	\$112.50	\$97.50	\$97.50	\$127.50	\$97.50	\$630.00	
Weekend Rate	\$97.50	\$112.50	\$97.50	\$97.50	\$127.50	\$97.50	\$630.00	

Bid 569, Telecommunications and Data Cable for Ventura County Community College District

	\$357.50	\$412.50	\$357.50	\$357.50	\$467.50	\$357.50		\$70.00 (5 Pts \$65.00)
--	----------	----------	----------	----------	----------	----------	--	-------------------------

Vendor Name	Pacificom (Materials: Cost + 15 % mark up) C-7 and C-10 Contractors License							Average Rate Score for Standard Hourly Rate
Hourly Rates	Project Manager	Installation Supervisor	Cable Puller	Cable Installation Technician	Fiber Optic Cable Installation Technician	A/V and/or P.A, Intercom Technician		
Standard Hourly Rate	\$90.00	\$85.00	\$60.00	\$70.00	\$75.00	\$75.00	\$455.00	
Over-Time Rate	\$135.00	\$127.50	\$90.00	\$105.00	\$112.50	\$112.50	\$682.50	
Holiday Rate	\$180.00	\$170.00	\$120.00	\$140.00	\$150.00	\$150.00	\$910.00	
Weekend Rate	\$135.00	\$127.50	\$90.00	\$105.00	\$112.50	\$125.50	\$695.50	
	\$540.00	\$510.00	\$360.00	\$420.00	\$450.00	\$463.00		\$75.83 (5 Pts \$70.83)

Vendor Name	Vision Communications (Materials: Cost + 15 % mark up) C-7 Contractors License DBA Compuvision							Average Rate Score for Standard Hourly Rate
Hourly Rates	Project Manager	Installation Supervisor	Cable Puller	Cable Installation Technician	Fiber Optic Cable Installation Technician	A/V and/or P.A, Intercom Technician		
Standard Hourly Rate	\$155.00	\$155.00	\$105.00	\$125.00	\$155.00	\$155.00	\$850.00	
Over-Time Rate	\$232.50	\$232.50	\$157.50	\$187.50	\$232.50	\$232.50	\$1,275.00	
Holiday Rate	\$310.00	\$310.00	\$210.00	\$250.00	\$310.00	\$310.00	\$1,700.00	
Weekend Rate	\$232.50	\$232.50	\$157.50	\$187.50	\$232.50	\$232.50	\$1,275.00	
	\$930.00	\$930.00	\$630.00	\$750.00	\$930.00	\$930.00		\$141.67